

Application for a Buyer Loan (Pre-shipment / Post-shipment)

To : Hang Seng Bank Limited

(* Denotes a mandatory field)

For Bank Use Only

Loan No.

Due Date

Instruction (Application)*

This is an application for the trade service(s) specified below. Please select the trade service(s) you require, complete the required information and provide any instructions related to the trade service(s).

☐ **2.1 Application for Pre-shipment Buyer Loan**
(Provides finance against a confirmed purchase order, pro-forma invoice or other supporting document)
☐ **2.2 Application for Post-shipment Buyer Loan**
☐ Payment for an open account trade transaction

☐ Settlement of Bill under Documentary Credit

(accepting discrepancies, if any) or Documentary Collections
☐ Settlement of Pre-shipment Buyer Loan,

☐ **2.3 Amendment to an existing Buyer Loan**

(Ref No.

3.1 Borrower Name and Address* (the Customer)

Name

Address1

Address2

Address3

Country / region

3.2 Name of Contact Person*

3.3 Borrower Tel/Email*

3.4 Import Account Number*

4.1 Payment Currency*

4.2 Payment Amount*

4.3 Loan Currency*

4.4 Loan Amount in Payment Currency*

4.5 Shortfall Account No.

5.1 Loan Start Date* (payment value date)

D	D	M	M	Y	Y	Y	Y
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5.2 Loan Tenor

Days

5.3 Extension for

Days

6. Purchase Order/ Pro-forma / Sales Contract / Invoice No.*

☐ As attached

Payment Instruction for the Buyer Loan

7.1 Proceeds Disposal*

☐ Direct payment to the supplier *(Please provide the supplier details and payment instructions in section 7.2 and 7.3.)*

Local Payment ☐ Yes ☐ No

☐ For settlement of the Pre-shipment Buyer Loan ref No.

in full any remaining balance shall be handled as per Section 12

☐ Credit to Customer Hang Seng account No.

☐ Current ☐ Savings Currency

☐ Credit to Customer account with another bank
(specify payment instructions in text box below)

7.2 Supplier Details

	Supplier Name	Supplier Address	Supplier Country/Region
1.			
2.			
3.			

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7.3 Payment Instructions					
	Supplier Name*	Supplier Bank SWIFT Code*	Supplier Bank Branch Address*	Account No.*	Amount Paid in Payment Currency*
1.					
2.					
3.					

7.4 Intermediary Bank (if any)

8. ☐ Goods / ☐ Services (provide description below) *

9. Exchange Rate (as applicable) Use the foreign exchange rate(s) provided below for loan amount conversion.

☐ Hang Seng spot rate in full amount ☐ Under Forward Contract / Deal Number (see table)

Forward Contract Number/Deal Reference Number	Exchange rate agreed with Treasury	Currency	Amount to be utilised

10. Interest and Charges For all relevant charges and interest:

☐ Deduct Charges from loan proceeds ☐ Debit Charges and Interest from Customer account

for Interest: ☐ Debit from Customer Hang Seng account No. ☐ Current ☐ Savings Currency

☐ Debit Customer account with other bank (please specify details)

for Charges:

☐ Same as interest account No.

☐ Debit from Customer Hang Seng account No.

☐ Current ☐ Savings Currency

11. At Maturity

☐ Debit Customer account No. for ☐ Current ☐ Savings Currency repayment of the principal.

☐ Grant a Post-shipment Buyer Loan with tenor of days under the Import Account No.

on 100% of the relevant Invoice amount based on the Invoice and related transport document(s), which shall be submitted within 5 Business Days by us, to Hang Seng on receipt of the goods and shall include the Pre-shipment Buyer Loan reference number provided by Hang Seng. Proceeds of the Post-shipment Buyer Loan, if granted by the Bank, will be used to repay the Pre-shipment Buyer Loan in full principal. Any remaining balance shall be handled as in the other instructions.

12. Other Instructions (if any)

13. Sustainable Information

13.1 Does this transaction relate to a sustainable facility

13.2 Please indicate the sustainable facility type to be used

We refer to the Standard Trade Terms (as amended from time to time) which can be accessed, read and printed by the Customer at/from www.hangseng.com/trade/forms or alternatively the Customer can request a copy from its Relationship Manager (the Standard Trade Terms). This application incorporates and is subject to the Standard Trade Terms as though they were set out in full in this application and together they form an important agreement.

By signing this application the Customer:

- irrevocably requests Hang Seng to provide the above trade service(s) in accordance with the instructions in this form; and
- confirms that it has read and understood the Standard Trade Terms and agrees that this application incorporates the Standard Trade Terms and that the Standard Trade Terms applies to the above requested trade service(s).

Signed for and on behalf of the Customer:

Authorised Signatories and Company Chop (if applicable)

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